

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00
EB-07 FRB-03 H-01 INR-07 INT-05 L-03 LAB-04 NSAE-00
NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04 ITC-01
TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 FEA-01 /085 W
-----232152Z 106533 /67

R 231320Z DEC 76
FM AMEMBASSY TEL AVIV
TO SECSTATE WASHDC 4203

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E.O. 11652: N/A
TAGS: EFIN, IS
SUBJECT: ISRAELI ECONOMY

REF: (A) TEL AVIV 8417 (B) TEL AVIV 8140

1. WE HAVE OBTAINED A COPY OF AN OFFICIAL DOCUMENT
PREPARED FOR MINISTER RABINOWITZ'S USE IN SESSIONS ON
THE DRAFT BUDGET WITH THE CABINET AND THE HISTADRUT
LEADERSHIP AT THE END OF NOVEMBER. THE FORECASTS ARE
BASED ON THE LATEST DATA AVAILABLE ON THAT DATE. HIGH-
LIGHTS ARE REPORTED BELOW; FULL TEXT IS BEING POUCHED
TO NEA/IAI.

2. DEVELOPMENTS IN 1976
(A) PAPER LEADS OFF BY NOTING IMPROVEMENT REGISTERED IN
THE BALANCE OF PAYMENTS, BUT EXPRESSES ANXIETY ABOUT
"RECENT SOCIAL AND ECONOMIC UPHEAVALS WHICH COULD UNDER-
MINE OUR ACHIEVEMENTS". WHILE A DECLINE IN THE TRADE
DEFICIT BY \$150 MILLION WAS FORECAST, RECENT DATA
SUGGEST REDUCTION OF \$500 MILLION FROM LAST YEAR'S
DEFICIT. IT IS NOTED THAT POSITIVE EXPORT TRENDS
BEGAN IN 1975, WERE CONSOLIDATED IN EARLY 1976, AND
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HAVE CONTINUED IN RECENT MONTHS. TOTAL GROWTH OF
EXPORTS IN 1976 WAS ESTIMATED AT 15 PER CENT IN DOLLAR
TERMS. GROWTH IN EXPORTS AND RESTRAINED LEVEL OF
IMPORTS ARE ATTRIBUTED TO CURTAILMENT OF LOCAL DEMAND,
CREEPING CURRENCY DEVALUATION, AND RECOVERY OF WORLD
MARKET DEMAND. POSITIVE TREND HAS RESULTED IN REDUCED

PRESSURE ON FOREIGN CURRENCY RESERVES WHICH HAVE INCREASED BY \$100 MILLION DESPITE A \$250 MILLION REDUCTION IN SHORT TERM DEBT. THE PORTION OF SHORT TERM DEBT IN TOTAL NATIONAL DEBT HAS THUS DECLINED FROM 12 PER CENT LAST YEAR TO 8 PER CENT AT PRESENT.

(B) THE NATIONAL PRODUCT WILL GROW IN 1976 BY ABOUT 3 PER CENT IN REAL TERMS, AS COMPARED TO LAST YEAR'S ONE HALF PER CENT. TOTAL PRIVATE CONSUMPTION HAS GROWN BY 5.5 PER CENT WITH PRIVATE CONSUMPTION PER CAPITA INCREASING BY 3 PER CENT. PAPER NOTES THAT GOI HAD IN FACT PLANNED FOR A DROP IN PER CAPITA CONSUMPTION OF 2 PER CENT THIS YEAR. PUBLIC CONSUMPTION DECLINED BY 3.5 PER CENT, REFLECTING DROP OF 9 PER CENT IN MILITARY IMPORTS AND RISE OF 2 PER CENT IN CIVILIAN PUBLIC CONSUMPTION.

(C) ON PRICE AND LABOR FRONT, THERE HAS BEEN SOME WEAKENING OF "DIMENSIONS OF OVER-EMPLOYMENT". TEN THOUSAND WORKERS HAVE BEEN SHIFTED TO EXPORT INDUSTRIES. ANNUAL WAGES PER EMPLOYEE HAVE RISEN BY APPROXIMATELY 35 PER CENT WITH REAL WAGES INCREASING BY 3 PER CENT. CONSUMER PRICES WILL GO UP BY MORE THAN 35 PER CENT, WITH THREE QUARTERS OF PRICE RISE STEMMING FROM DEVALUATIONS, CUTS IN SUBSIDIES, AND INTRODUCTION OF VAT.

3. OUTLOOK FOR 1977

WHILE PROGRESS HAS BEEN MADE IN A NUMBER OF IMPORTANT LIMITED OFFICIAL USE

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AREAS, ISRAEL IS STILL FACED WITH DIFFICULT AND SERIOUS PROBLEMS WHICH WILL TAKE MANY YEARS TO SOLVE. TO CONTINUE TO MOVE IN THE RIGHT DIRECTION, ISRAEL MUST "MAKE SACRIFICES IN SHORT TERM, INSURE FULL EMPLOYMENT, RESTRAIN INFLATION, IMPROVE BALANCE OF PAYMENTS, AND CONTINUE CONSTRUCTION AND ECONOMIC DEVELOPMENT. GOVERNMENT AND HISTADRUT SHOULD SET AN EXAMPLE".

(A) THE MAJOR PROBLEMS FACING THE ECONOMY IN 1977 WILL CONTINUE TO BE BALANCE OF PAYMENTS DEFICIT AND INFLATION. ALL AGREE ON NEED TO RETURN TO RAPID GROWTH AS SOON AS POSSIBLE. HOWEVER, IT IS STILL PREMATURE TO ABANDON SHORT TERM OBJECTIVE OF RESTRAINING EXCESSIVE ECONOMIC ACTIVITY. DESPITE SOME WEAKENING OF THE LABOR MARKET, THERE IS STILL A SHORTAGE OF SKILLED AND OTHER WORKERS IN MOST INDUSTRIAL SECTORS. DEMAND MUST CONTINUE TO BE CURBED IF INFLATION IS TO BE RESTRAINED. THUS, 1977 IS EXPECTED TO BE ANOTHER YEAR OF RE-

LATIVELY LOW ECONOMIC ACTIVITY, WITH GNP RISING BY ABOUT 3 PER CENT AS IN 1976. INVESTMENT IN INDUSTRY IS EXPECTED TO REMAIN UNCHANGED; BUILDING SECTION WILL SEE A 15 PER CENT DROP WHILE INVESTMENT WILL RISE IN AGRICULTURE, ELECTRIC POWER, AND TRANSPORTATION.

(B) WHILE 1976 WILL SEE A \$500 MILLION REDUCTION IN BOP CURRENT ACCOUNT DEFICIT AND AN EQUAL DROP IN THE TRADE DEFICIT, NO ADDITIONAL SIGNIFICANT IMPROVEMENT CAN BE EXPECTED IN 1977. ALTHOUGH THE CIVILIAN DEFICIT WILL DECLINE BY \$100-150 MILLION, THERE WILL BE LARGER IMPORT PAYMENTS BECAUSE OF INCREASED IMPORTS OF MILITARY GOODS, LARGER INTEREST PAYMENTS ON FOREIGN DEBT, AND HIGHER PRICES OF IMPORTED GOODS. EFFORTS TO RAISE FUNDS ABROAD MUST BE INTENSIFIED IN ORDER TO INSURE THAT THE LEVEL OF FOREIGN CURRENCY RESERVES FOLLOW THE TREND OF THIS YEAR'S IMPROVEMENT OF \$100 LIMITED OFFICIAL USE

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MILLION.

(C) THE CURRENT ACCOUNT DEFICIT WILL THUS REMAIN IN NEIGHBORHOOD OF \$3.5 BILLION. THE NATIONAL DEBT WILL CONTINUE TO GROW AND BY LATE 1977 WILL REACH \$10.5 BILLION, WITH DEBT SERVICING AMOUNTING TO \$1.25 BILLION.

(D) UNLESS SPECIAL STEPS ARE TAKEN TO RESTRAIN INFLATION, CONSUMER PRICES CAN BE EXPECTED TO INCREASE BY 30-32 PER CENT. ONLY WAY TO ACHIEVE A SIGNIFICANT REDUCTION IN INFLATION IS WITH A WAGE/PRICE AGREEMENT INVOLVING HISTADRUT, EMPLOYERS AND THE GOVERNMENT. UNREASONABLE DIGRESSIONS FROM WAGE POLICY AND LEVEL OF GOVERNMENT SPENDING COULD CAUSE PRICE SYSTEM TO COLLAPSE. THE GOVERNMENT, FOR ITS PART, IS RESOLVED NOT TO DEVIATE FROM THE PLANNED BUDGETARY DEFICIT. AN APPROXIMATE WAGE INCREASE OF 35 PER CENT IS EXPECTED IN 1977. THIS ESTIMATE ALLOWS FOR A 13 PER CENT INCREASE IN OCTOBER 1977.

(E) ON FUTURE GROWTH, PAPER ESTIMATES THAT THE TURNING POINT FOR RENEWED EXPANSION WILL OCCUR IN SECOND HALF OF 1977 OR FIRST HALF OF 1978. IN 1978, REAL GNP WILL GROW BY 5-6 PER CENT, WITH ANNUAL RATE RISING TO 7 PER CENT IN 1979 AND TO 8 PER CENT IN 1980. GROWTH WILL BE LED BY EXPANSION OF EXPORTS, WHICH ARE EXPECTED TO COVER 75 PER CENT OF IMPORTS IN 1980, COMPARED TO 54 PER CENT IN 1976.

4. COMMENT: LATEST TRADE DATA CARRIED IN PRESS
SUGGEST THAT BOP IMPROVEMENT IN 1976 WILL BE GREATER
THAN THAT INDICATED ABOVE. THIS WILL BE REPORTED
AS SOON AS IT CAN BE CONFIRMED. WITH REGARD
TO A POSSIBLE WAGE/PRICE PACKAGE, TALKS BETWEEN
GOVERNMENT AND HISTADRUT HAD REACHED VIRTUAL
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STALEMATE EVEN BEFORE THE CABINET RESIGNED. THE
ENTIRE QUESTION HAS OF COURSE NOW BEEN PUT ASIDE
FOR TIME BEING.
TOON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT BUDGET, ECONOMIC CONDITIONS, BALANCE OF PAYMENTS, TRADE DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 23 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TELAV08611
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760471-0568
From: TEL AVIV
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761215/aaaaamvx.tel
Line Count: 185
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 TEL AVIV 8417, 77 TEL AVIV 8140
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 14 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 JUN 2004 by CunninFX>; APPROVED <07 OCT 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ISRAELI ECONOMY
TAGS: EFIN, IS
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006